



T H E REALTRENDS FIVE HUNDRED

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500 LARGEST BROKERAGES IN THE U.S.
Ranked by Closed Transaction Sides for 2018



Dave Cummings, Broker & Founder
Cummings & Co. Realtors #159
Baltimore, Maryland

COMPANY CULTURE: I only take on experienced real estate agents. I don't have a new agent training program. The agents here have paid their dues, and they are often familiar with one another because they've all been in the business a while. They like the synergy and being surrounded by other top agents that help push each other. They are constantly trying to grow their business and figure out different, new ways to market or lead generate.

LEADERSHIP STRATEGY: I think the agents respect my work ethic and my ability to give them a better financial system than other brokerages. I am also able to keep their costs down and still manage their needs and be available to them when needed with help, with transaction questions, and continuing to come up with creative ideas to help grow their business.



CUMMINGS & Co.
REALTORS

2314 Boston St
Canton, MD 21224

1615 York Rd Ste. 101
Lutherville, MD 21093

1515 LaBelle Ave Ste. 5
Ruxton, MD 21204

9607 Belair Rd
Perry Hall, MD 21236

201 Key Highway
Federal Hill, MD 21230

111 Fulford Ave Ste. B
Bel Air, MD 21014

222 W. Cold Spring Ln Ste. C
Roland Park, MD 21210

108 W. Timonium Rd Ste. 100
Timonium, MD 21093

5950 Symphony Woods Rd, Suite 210
Columbia, MD 21044

17 W. Main St
New Freedom, PA 17349