



Patricia Grieco

Downsizers Guide

Hi, I Am Patricia Grieco



I initially started my career as a Chartered Accountant (CPA) and MBA working for great companies like Brookfield and Colliers within the Commercial Real Estate realm. After 15 successful years in the industry, I decided to make a change. Considering my love of design, architecture, and Toronto, coupled with my desire to interact with clients and help them achieve their goals, the move into real estate was a natural, almost obvious one.

My background in the financial realm has served me well. The communication and negotiation skills that I fine-tuned throughout my professional career has made me a top-notch REALTOR®. I have tons of experience under my belt, which has proven to be highly useful in the field of real estate.

With my finger on the pulse of all things innovative, my smart use of technology as a tool for marketing helps me stay competitive in this industry.

I share my home with my husband Roberto and our Bulldog Vito.



Downsizers Guide

You're overwhelmed with all the stuff in your house, and you don't know where to begin. You've tried to declutter, but you just end up going down memory lane with every item and making no progress. You couldn't even imagine getting through the entire house.

Our team of dedicated specialists will support you every step of the way. They will work with you to help pair down your belongings, while also giving you the confidence to let go of items that aren't serving you anymore.



Your home has features that no longer fit your lifestyle

There was a time when your kids were building blanket forts in all the bedrooms, there were wait lines for the bathrooms, and your teens were tussling over the remote in the tv room. Your spacious home may have felt too small to contain the chaos.

These days most of the bedrooms are now rarely opened or used for storage. You may find you are now only using a handful of rooms in your house and are tired of cleaning a large home



Maintenance is becoming overwhelming

The cost and physical activity required to maintain your property have become intimidating. Stairs, high-maintenance landscaping, shovelling snow, or mowing the lawn are becoming increasingly difficult.

You would like to enjoy a new lifestyle

There were a lot of benefits to living in a large home, especially when you had kids. But now you find yourself wanting to have everything at your fingertips and make your lifestyle a lot easier.

Condo living is a great way to ensure that everything is at your doorstep. A concierge, great amenities steps from your suite and even underground parking.



You envision yourself travelling the world

Whether you want to do a wine tour across Europe, explore tropical places or just spend a few weeks at the cottage, you're finally free to live on your own schedule.

Unfortunately, houses can sometimes get in the way. You have to make sure everything is set, and you may even need to get someone to house-sit for you.

This isn't a problem when you have a condo, where you can just lock your door and leave.



Once you move from your current home into your new home you will enjoy:

- Free time you have now that you're living a maintenance-free lifestyle.
- New experiences living in a condo community.
- Have easy access to amenities such as a concierge, gym, pool, party room and even guest suites.
- Travel to places you have always wanted to go.
- You may also be able to live even closer to your family.

Downsizing Concierge Service

The stresses of buying and selling can be overwhelming at times, especially when transitioning into a new life stage. Along with the excitement that comes with a new beginning, many people carry the emotional baggage of loss, anxiety, and fear.

Here are 7 ways we can facilitate your move and make sure you have a smooth transition into your new chapter:





Declutter

Our team will guide you through the process of identifying items no longer needed and arranging sale, donations and/or disposal of unwanted items.



Storage:

We will help you store your belongings at a secured climate-controlled, storage facility.



Heavy Lifting:

Our professional movers will take care of the heavy lifting and handle everything, from packing your priceless possessions to relocating your large furniture items.



Donation:

Our team will help you identify items for sale, donation and disposal. We will arrange the sale of those items, and the delivery of all other unwanted items to your charity of choice or arrange their disposal.



Estate Sale Companies:

Our team will help you connect with experts that will guide and work with you in assessing items that are of value, and/or items that can be donated, sold or disposed of.



Handyman:

Our handyman will take care of those small (or big) repairs that are necessary to properly present your home.



Staging:

First impressions matter! Our team ensures to make your home stand out. Our amazing stager will meet with you to evaluate exactly what kind of staging work needs to be done.



Painting:

Maintenance can range from as simple as repairing chipped paint to as complex as changing the colour of your living room. These tasks can be extremely difficult to complete on your own. That is why our team is happy to take care of these tasks for you.



READY FOR THE NEXT STEP?

Our group is focused on building relationships and forming bonds with our clients. We are here to bring you a personalized real estate experience you won't find anywhere else.

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