

COMMISSIONS ON TRANSACTIONS AND COMPANY CAP

Contractor shall be entitled to a commission on sales, rental/lease transactions, broker price opinions (“BPOs”) and referrals (collectively “Transactions”) as follows: income retained by the Company after referrals and concessions, but prior to commission split (“Gross Commission Income”), shall be split at the rate of either option A or B referred to below:

Lead Agent (A) :

Lead Transaction

- 50/50 commission split + \$250 Brokerage Fee

Sphere Transaction

- 50/50 New agents with 0 Transaction history (for first 3 transactions)
- 70/30 + \$250 Brokerage Fee (New to company agent)
- \$12M+ in production - 80/20 commission split + \$250 Brokerage Fee
- \$20M+ in production - 90/10 commission split + \$250 Brokerage Fee

If you switch from Premier Agent to Flat Fee Agent, you are subject to the Premier Agent commission split on anything you put under contract for 30 days

Sphere Commission split is accumulative and does not restart every year. Your production will be counted as long as you are in business with Sweet Group Realty.

BREAKDOWN OF BROKERAGE FEE

Includes but not limited to: compliance, systems for tracking W-9/income/checks, broker support, admin support, office/printer access (where applicable), listing support.

Flat Fee Agent (B) :

\$450/transaction (cap at 20 deals)
\$250/transaction after cap

ALL AGENTS

E&O will be taken out of your first transaction at a cost of \$235.00, collected after November 1st annually. Insurance will be collected on your first transaction regardless of join date.

The Company reserves the right to adjust this fee schedule. Signature below signifies agreement to all items in the Independent Contractor Agreement. This Independent Contractors Agreement may be updated at a future time, in the event it is, a new agreement will be sent to you and/or be displayed for you on Brokermint.

Contractor/Name:	
Signature:	
Date:	

