

# Lake Tahoe

2018 Year-End Statistic January 1st - December 31st

## 2018 vs 2017

INCLINE VILLAGE	SINGLE FAMILY			CONDOS				
		2018	2017	%		2018	2017	%
	Volume	\$431,672,402	\$369,146,174	17%	Volume	\$117,673,786	\$119,081,406	-1%
	Units	243	226	8%	Units	190	210	-10%
	Median Price	\$1,269,000	\$1,062,000	19%	Median Price	\$545,000	\$452,500	20%
	Average Price	\$1,776,430	\$1,633,390	9%	Average Price	\$619,336	\$567,054	9%
	Units Under \$1 Mil	86	102	-16%	Units Under \$1 Mil	78	120	-35%
Units Over \$1 Mil	157	124	27%	Units Over \$1 Mil	112	90	24%	

EAST SHORE	SINGLE FAMILY			CONDOS				
		2018	2017	%		2018	2017	%
	Volume	\$201,889,750	\$150,065,075	35%	Volume	\$49,459,620	\$43,746,550	13%
	Units	128	104	23%	Units	100	108	-7%
	Median Price	\$815,000	\$892,500	-9%	Median Price	\$437,000	\$375,000	17%
	Average Price	\$1,577,263	\$1,442,933	9%	Average Price	\$494,596	\$405,060	22%
	Units Under \$1 Mil	78	59	32%	Units Under \$1 Mil	66	87	-24%
Units Over \$1 Mil	50	45	11%	Units Over \$1 Mil	34	21	62%	

SOUTH SHORE	SINGLE FAMILY			CONDOS				
		2018	2017	%		2018	2017	%
	Volume	\$344,413,487	\$361,927,517	-5%	Volume	\$54,932,926	\$43,577,452	26%
	Units	620	682	-9%	Units	108	97	11%
	Median Price	\$466,500	\$439,000	6%	Median Price	\$390,000	\$300,000	30%
	Average Price	\$555,506	\$530,686	5%	Average Price	\$508,638	\$449,252	13%
	Units Under \$1 Mil	583	645	-10%	Units Under \$1 Mil	76	78	-3%
Units Over \$1 Mil	37	37	0%	Units Over \$1 Mil	31	19	63%	

TAHOE CITY	SINGLE FAMILY			CONDOS				
		2018	2017	%		2018	2017	%
	Volume	\$473,374,297	\$350,295,761	35%	Volume	\$64,628,110	\$81,090,375	-20%
	Units	333	346	-4%	Units	102	130	-22%
	Median Price	\$685,000	\$650,000	5%	Median Price	\$409,500	\$399,500	3%
	Average Price	\$1,421,544	\$1,012,415	40%	Average Price	\$633,608	\$623,772	2%
	Units Under \$1 Mil	244	273	-11%	Units Under \$1 Mil	67	50	34%
Units Over \$1 Mil	89	73	22%	Units Over \$1 Mil	35	80	-56%	

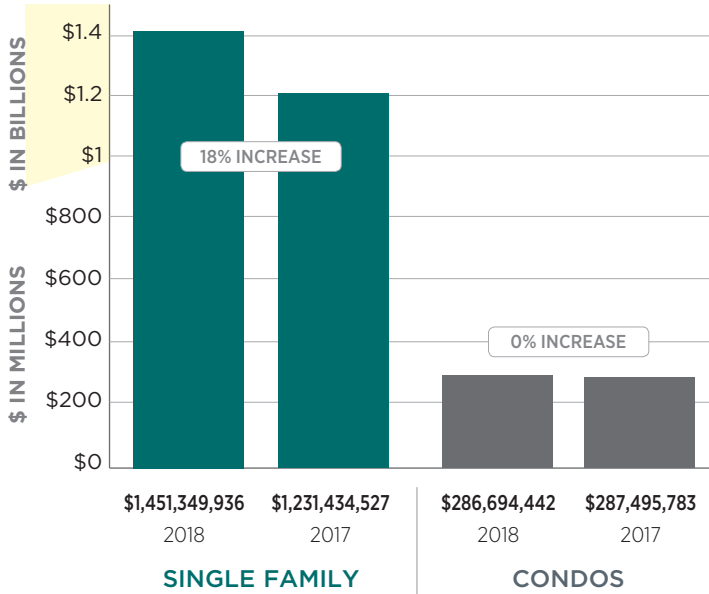
LAKE TOTALS	SINGLE FAMILY			CONDOS				
		2018	2017	%		2018	2017	%
	Volume	\$1,451,349,936	\$1,231,434,527	18%	Volume	\$286,694,442	\$287,495,783	0%
	Units	1,324	1,358	-3%	Units	500	545	-8%
	Median Price	652,750	585,000	12%	Median Price	455,000	394,500	15%
	Average Price	1,096,186	906,800	21%	Average Price	573,612	527,515	9%
	Units Under \$1 Mil	991	1079	-8%	Units Under \$1 Mil	287	305	-6%
Units Over \$1 Mil	333	279	19%	Units Over \$1 Mil	213	240	-11%	

# Lake Tahoe

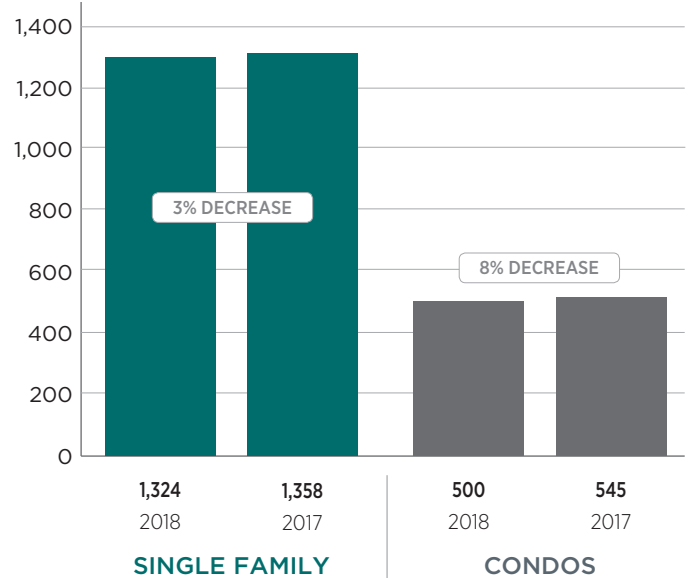
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## 2018 vs 2017

### SALES VOLUME



### UNITS SOLD



### MEDIAN & AVERAGE PRICE

