

A STEP-BY-STEP GUIDE WITH ALEX DERENNE

HIRE AN AGENT

Discuss housing wants and needs with your agent. Your agent will ask you to sign a buyer agency agreement.

PRE-APPROVAL

Your agent will connect you with a local lender to pre-approve you for a loan. This is an important step before house huting.

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HOUSE HUNT

Attend showings and open houses to find uour perfect fit! Your agent will adjust your search criteria thorughout the process and answer all questions.

WRITE AN OFFER!

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Consult with your agent to come up with your offer and terms. Sign and submit your offer to the sellers. They will accept, reject, or counter. Once all parties agree you're under contract. Congratulations!

SUBMIT EARNEST MONEY

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You can mail or drop off a check or pay via online payment brokerage permitting. Your agent will provide further details.



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HOME INSPECTION

You will book a home inspection. The home inspector will reach out for payment options and to add radon testing if needed.

AGREE ON REPAIRS

If there are items from your inspection report that need to be addressed, you will work with your agent to submit repair requests. You may have several conversations before an agreement is reached.

AWAIT YOUR APPRAISAL

Your lender has ordered your appraisal to ensure that you (and the bank) don't pay more than what the home is worth. We await the outcome and will discuss.

PRE-CLOSING

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- Provide Lender with any needed documents
- Transfer WE Energies into your name
- Schedule your Final Walk Through
- Prepare Closing Funds Wire / Cashiers Check

CLOSING



Bring your state issued ID to Closing. You will attend closing which takes up to an hour. After closing, congratulations you're a homeowner!

Don't forget to write your agent a review!



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