May 2024 Housing Market Report

Prepared by Bright Research



Key Market Statistics	May 2024	May 2023	Change	YTD 2024	YTD 2023	Change
Closed Sales	1,664	1,678	-0.8%	6,532	6,382	+2.4%
Median Sold Price	\$495,000	\$475,000	+4.2%	\$477,000	\$449,000	+6.2%
Median Days on Market	6 days	6 days	+0 days	8 days	10 days	-2 days
New Pending Sales	1,814	1,831	-0.9%	7,448	7,371	+1.0%
New Listings	1,877	1,831	+2.5%	9,023	8,581	+5.2%
Active Listings	2,233	1,958	+14.0%	2,233	1,958	+14.0%
Months of Supply	1.65	1.30	+0.35 mos.	1.65	1.30	+0.35 mos.
Showings	28,532	29,415	-3.0%	131,257	139,557	-5.9%

Housing Market Trends

Home prices hit new record high in North Central Virginia. In May, the median home prices was \$495,000, up 4.2% compared to a year ago. Demand has been strong in the region, despite high home prices and elevated mortgage rates.

Home shoppers are starting to see more options on the market. Inventory increased for the second month in a row, with active listings at the end of May up 14.0% compared to a year ago. There were 1,877 new listings in May, a 2.5% increase over last year. Despite these increases, inventory in the region is still just about 40% of what it was in 2019.

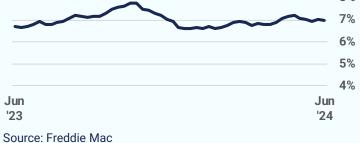
Homes are still selling quickly. Half the homes sold in May were off the market in six days or fewer. In some local markets, the market was even quicker; in both Prince William and Stafford counties, the median days on market was five.

Showing activity continues to lag 2023. Year-to-date, there have been 5.9% fewer showings despite more homes on the market.

Market Outlook

Buyers waiting for rates to drop didn't see much improvement in May. While new listings have added supply, some home shoppers are being sidelined by high home prices and mortgage rates near 7%. Home prices will continue to rise, though the pace of price growth will ease in the second half of 2024. More inventory, along with lower rates, will bring more buyers to the market this fall.

Weekly Avg. Mortgage Rate 30-yr fixed rate 8%





Jan

Feb

Mar Apr May Jun

Jul Aug Sep Oct Nov Dec



Median Days on Market 6 days 50 days May 2024 40 days +0 days 30 days May '24 vs. May '23 20 days (May '23: 6 days) 10 days +0 days 0 days May '24 vs. Apr '24 2019 2020 2021 2022 2023 2024 (Apr '24: 6 days)

May '24 vs. Apr '24

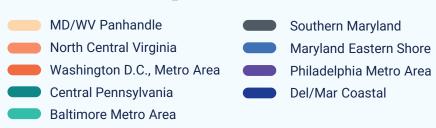
(Apr '24: 1,518)

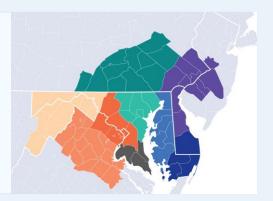
	Closed Sales		Median Sales Price		Median Days on Market	
Local Markets	May '24	vs. May '23	May '24	vs. May '23	May '24	vs. May '23
North Central VA	1,664	-0.8%	\$495,000	+4.2%	6 days	+0 days
Caroline County, VA	50	+0.0%	\$378,400	+20.8%	16 days	+5 days
Clarke County, VA	22	+10.0%	\$540,000	+13.1%	8 days	-6 days
Culpeper County, VA	60	-4.8%	\$495,205	+1.1%	8 days	-1 day
Fauquier County, VA	86	+2.4%	\$600,000	+4.3%	5 days	-1 day
Frederick County, VA	141	+31.8%	\$439,915	+10.0%	8 days	+0 days
Fredericksburg City, VA	24	-33.3%	\$447,500	+6.5%	7 days	-1 day
King George County, VA	38	+26.7%	\$474,500	+4.1%	16 days	+10 days
Madison County, VA	9	-30.8%	\$430,000	-4.1%	11 days	+3 days
Manassas City, VA	45	+7.1%	\$410,000	-9.0%	5 days	+0 days
Manassas Park City, VA	26	+85.7%	\$447,500	+2.7%	6 days	+2 days
Orange County, VA	71	+26.8%	\$399,900	+2.8%	8 days	-4 days
Page County, VA	24	+0.0%	\$297,000	+6.1%	21 days	+16 days
Prince William County, VA	532	-2.0%	\$585,000	+4.5%	5 days	+0 days
Rappahannock County, VA	6	-40.0%	\$336,250	-32.7%	7 days	+1 day
Shenandoah County, VA	48	-20.0%	\$322,500	+3.4%	13 days	+7 days
Spotsylvania County, VA	177	-1.1%	\$460,000	+7.0%	9 days	+3 days
Stafford County, VA	217	-14.9%	\$551,000	+9.1%	5 days	+0 days
Warren County, VA	58	+11.5%	\$380,000	+4.3%	10 days	+4 days
Winchester City, VA	30	-25.0%	\$355,000	-4.0%	10 days	+4 days

	New Pending Sales		New Listings		Showings	
Local Markets	May '24	vs. May '23	May '24	vs. May '23	May '24	vs. May '23
North Central VA	1,814	-0.9%	1,877	+2.5%	28,532	-3.0%
Caroline County, VA	48	-9.4%	49	-19.7%	391	-29.7%
Clarke County, VA	23	+21.1%	20	-13.0%	371	+20.1%
Culpeper County, VA	72	+9.1%	92	+26.0%	680	-1.2%
Fauquier County, VA	97	+2.1%	106	+7.1%	1,542	+16.1%
Frederick County, VA	158	+18.8%	158	+14.5%	2,105	+24.0%
Fredericksburg City, VA	35	-22.2%	41	-4.7%	537	-9.7%
King George County, VA	43	+13.2%	37	-24.5%	439	+38.5%
Madison County, VA	17	+6.3%	23	+130.0%	67	-20.2%
Manassas City, VA	50	-7.4%	43	-23.2%	911	-2.6%
Manassas Park City, VA	16	-20.0%	7	-73.1%	160	-59.2%
Orange County, VA	83	+16.9%	79	+3.9%	466	-40.3%
Page County, VA	32	+33.3%	31	+14.8%	296	+41.6%
Prince William County, VA	554	+0.2%	573	+11.7%	11,010	-7.0%
Rappahannock County, VA	11	-31.3%	14	+27.3%	145	+66.7%
Shenandoah County, VA	66	-4.3%	78	-2.5%	658	-17.4%
Spotsylvania County, VA	195	-7.1%	213	-7.8%	3,177	+6.0%
Stafford County, VA	210	-16.3%	190	-16.7%	3,916	-7.1%
Warren County, VA	71	+9.2%	88	+39.7%	1,034	-4.1%
Winchester City, VA	33	+0.0%	35	+45.8%	627	+22.9%

	Active	Listings	Months of Supply		
Local Markets	May '24	vs. May '23	May '24	vs. May '23	
North Central VA	2,233	+14.0%	1.65	+0.35 months	
Caroline County, VA	81	-1.2%	2.03	+0.03 months	
Clarke County, VA	28	+12.0%	1.87	+0.31 months	
Culpeper County, VA	127	+35.1%	2.76	+0.76 months	
Fauquier County, VA	141	-2.1%	1.96	+0.04 months	
Frederick County, VA	237	+27.4%	2.04	+0.36 months	
Fredericksburg City, VA	48	+9.1%	2.18	+0.49 months	
King George County, VA	62	-6.1%	1.88	-0.48 months	
Madison County, VA	31	+6.9%	2.82	-0.08 months	
Manassas City, VA	23	-23.3%	0.58	-0.15 months	
Manassas Park City, VA	3	-82.4%	0.17	-0.96 months	
Orange County, VA	117	-8.6%	2.09	-0.24 months	
Page County, VA	61	+41.9%	2.90	+1.03 months	
Prince William County, VA	466	+21.7%	1.11	+0.33 months	
Rappahannock County, VA	28	+7.7%	4.67	+0.96 months	
Shenandoah County, VA	101	+40.3%	2.06	+0.82 months	
Spotsylvania County, VA	275	+5.0%	1.85	+0.32 months	
Stafford County, VA	231	+12.1%	1.42	+0.4 months	
Warren County, VA	118	+35.6%	2.57	+0.99 months	
Winchester City, VA	55	+61.8%	2.20	+0.84 months	

Local Market Map





About Bright MLS

Bright MLS was founded in 2016 as a collaboration between 43 visionary associations and two of the nation's most prominent MLSs to transform what an MLS is and what it does, so real estate pros and the people they serve can thrive today and into our data-driven future through an open, clear and competitive housing market for all. Bright is proud to be the source of truth for comprehensive real estate data in the Mid-Atlantic, with market intelligence currently covering six states (Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia) and the District of Columbia.

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