

KANSAS CITY BUSINESS JOURNAL

T H E L I S T

HERE ARE THE 37 LARGEST RESIDENTIAL REAL ESTATE FIRMS IN KANSAS CITY

RANKED BY LOCAL RESIDENTIAL SALES, 2024

	Name / Prior rank (*previously unranked) Website	Address, Phone	Local residential sales, 2024	Local transaction sides, 2024	Median local closing price, 2024	Real estate agents, 2025	Local teams, 2025	Top local executive(s)
1	ReeceNichols Real Estate ① reecenichols.com	11601 Granada Ln. Leawood, KS 66211 913-945-3704	\$4.8 billion	10,635	\$377,500	1,925	140	Mike Frazier, CEO
2	United Real Estate Group ② ure-group.com	2820 NW Barry Rd. Kansas City, MO 64154 816-420-6200	\$2.49 billion	7,294	NA	2,148	126	Dan Duffy, CEO
3	Keller Williams Realty Partners Inc. ③ kwop.com	6850 College Blvd. Overland Park, KS 66211 913-906-5400	\$1.69 billion	4,293	\$393,727	623	82	Steve Johns, Operating principal
4	Compass Realty Group ④ compass.com/agents/kansas_city	900 W. 48th Pl. #120 Kansas City, MO 64112 816-280-2773	\$1.42 billion	2,750	NA	375	85	Annie Premis, Broker/sales manager Vicki Stephens, Sales manager Kylee Fishwick, Associate sales manager
5	Keller Williams Kansas City North ⑤ kwkcma.com	310 NW Englewood Rd. Kansas City, MO 64118 816-452-4200	\$1.16 billion	3,367	\$343,156	359	44	Steve Johns, Operating principal Morgan Earnhart, Team leader
6	KW Kansas City Metro ⑧ kwink.com	4200 Somerset Dr. #101 Prairie Village, KS 66208 913-825-7500	\$1.01 billion	2,661	\$379,714	331	55	David Conderman, Operating principal
7	Weichert, Realtors Welch & Co. ⑪ weicherthomeskc.com	15245 Metcalf Ave. Overland Park, KS 66223 913-647-5700	\$755.43 million	1,361	\$539,209	217	7	Kent Welch, President
8	eXp Realty LLC ⑨ exprealty.com	9393 W. 110th St. #500 Overland Park, KS 66210 913-451-6767	\$717.56 million	2,161	\$332,050	388	36	Chris Cribb, Designated managing broker for Missouri & Kansas
9	Better Homes and Gardens Real Estate Kansas City Homes ⑦ kansascityhomes.com	8300 College Blvd. #130 Overland Park, KS 66210 913-661-8500	\$672.53 million	1,553	NA	207	17	Christian Barnes, President
10	RE/MAX Heritage ⑩ rmxheritage.com	1900 NW South Outer Rd. Blue Springs, MO 64015 816-224-8484	\$610.64 million	1,783	NA	125	9	David Wiesemann, Director of operations
11	Keller Williams Platinum Partners ⑫ kwleessummit.com	3751 NE Ralph Powell Rd. Lee's Summit, MO 64064 816-525-7000	\$489.37 million	1,542	NA	235	17	Sara Nichols, Market center administrator Austin Freed, Team leader
12	RE/MAX State Line + Elite ⑭ eliteagentskc.com & statelineagentskc.com	1201 NE Windsor Dr. Lee's Summit, MO 64086 816-373-8400	\$474.13 million	1,382	\$349,881	140	14	T. David Rogers, Chairman David Nichols, President
13	Chartwell Realty ⑬ chartwellkc.com	751 NE Anderson Ln. Lee's Summit, MO 64064 816-877-8700	\$455.67 million	1,383	\$329,482	185	17	Brant Elsberry, President
14	Realty Executives of Kansas City ⑥ realtyx.com	11401 Ash St. Leawood, KS 66211 913-642-4888	\$424.73 million	1,177	\$360,860	121	7	Leigh Garnett, Designated broker Lisa Brewer, General manager
15	Keller Williams Realty Diamond Partners Inc. ⑮ olathekw.com	13671 S. Mur-Len Rd. Olathe, KS 66062 913-322-7500	\$401.07 million	1,227	\$326,871	219	15	Chris Lengquist, Operating principal Tricia Laudick, Market center administrator
16	Crown Realty ⑮ crownrealty.com	2099 E. 151st St. Olathe, KS 66062 913-557-4333	\$272.07 million	901	NA	160	0	Gary Hosack, President
17	Sage Sotheby's International Realty ⑮ elementsir.com	2000 Shawnee Mission Pkwy. #300 Mission Woods, KS 66205 913-744-4700	\$185.78 million	229	\$823,359	11	1	Rob Allen, Owner/CEO/broker
18	Worth Clark Realty ⑮ worthclark.com	2300 Main St. #900 Kansas City, MO 64108 800-991-6092	\$138.34 million	422	\$278,500	94	7	Shelly Mowry, Managing broker
19	Reilly Real Estate ⑳ reilly.realestate	602 Delaware St. P.O. Box 9 Leavenworth, KS 66048 913-682-2567	\$136.12 million	397	\$338,250	36	0	Mike Reilly, President
20	Rodrock & Associates Realtors LLC ㉑ rodrock.com	9550 Dice Ln. Lenexa, KS 66215 913-681-2121	\$131.43 million	172	\$764,148	34	8	Bruce Stout, Broker
21	West Village Realty ㉑ westvillagerealty.com	4434 W. 90th Ter. Prairie Village, KS 66207 913-742-2121	\$122.31 million	299	NA	10	1	Wendy Foil, Owner/broker Sarah Harnett, Owner Hannah Shireman, Owner
22	Parkway Real Estate ㉑ parkwayre.com	8201 Mission Rd. #104 Prairie Village, KS 66208 913-283-7907	\$88.64 million	92	NA	24	3	Patty Parsons, Owner/managing broker Alexis Mirakian, Owner/Realtor
23	Van Noy Real Estate ㉑ vannoyre.com	8700 State Line Rd. #180 Leawood, KS 66206 913-259-4663	\$50.1 million	158	\$317,000	7	1	David Van Noy, Owner
24	Wardell & Holmes Real Estate LLC ㉑ wardellholmes.com	2526 Holmes St. Kansas City, MO 64108 816-416-7111	\$45.35 million	191	\$237,420	21	1	Andrea Wardell, Owner/broker
25	Kansas City Realty Services LLC ㉑ kansascityrealty.net	1000 W. 25th St. #E Kansas City, MO 64108 816-912-3580	\$44.53 million	139	\$320,375	35	1	Melissa Martin, Owner/president Dan Martin, Owner/broker

¹ The owners of RE/MAX Elite Realtors acquired RE/MAX State Line Real Estate in September 2023.