



A FAMILY-FIRST
EXPERIENCE

*Buyer's
Guide*



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Get Preapproved!

Freddie Mac says, "It's highly recommended that you work with your lender to get pre-approved before you begin house hunting. Pre-approval will tell you how much home you can afford and can help you move faster, and with greater confidence, in competitive markets." Let us know if you need help connecting with a lender.

THREE REASONS TO GET PREAPPROVED:

1. Preapproval will help you define your buying power.
2. A preapproval letter shows you are serious to a seller.
3. Getting preapproved often speeds up the loan process once your offer has been accepted.





Your Needs Come First

Finding and buying the right home is a highly personalized process, and it all begins by identifying your needs. During our buyer consultation, we will discuss your priorities and the features you must have in a home. We'll then tailor our home search to the homes that best fit your plans. Email us now for your Free Buyer Checklist to help get you started!



Make an Offer

Buyer demand has continued to outpace the supply of homes for sale, causing buyers to compete with each other for their dream homes. You want to make a wise investment AND you want your offer to stand out among competing offers. With our knowledge of local market trends, we will aid you in determining a fair offer that will appeal to a seller.





Secure Financing

Surrounding yourself with a realtor and lender that you trust is key to a successful purchase. Your loan officer should be willing and able to educate you in what you need when applying for a mortgage.

NECESSARY ITEMS INCLUDE:

- Purchase contract and property information
- Personal information
- Employment history and income
- Other Assets, Liabilities and debts
- Credit History



We Want to Help

The home buying process can take anywhere from 30-90 days depending on the type of financing you obtain and the complexity of the transaction. We will be there every step of the way to help you navigate through the

buying process. From drafting paperwork to negotiating the contract to attending inspections to communicating with all parties, our goal is to make finding and buying your home as stress free as possible—start to finish.





Our Team Philosophy

The Realtors® of Team Jed hold fast to the principle “It’s not about me!” Buying or selling your home is all about you and your family. When you’re choosing a Realtor® to work with, we want you to know what separates us from the rest.

- ✓ Our Philosophy: Be truthful, objective, honest, and responsible!
- ✓ Communication is key! When you call us, you will get us!
- ✓ While we are supported by an incredible staff, your agent will always be involved in every aspect of your transaction.
- ✓ We use the latest technology in communication and marketing.
- ✓ We’ve been helping clients buy and sell homes since 1988. We know the area, and we know how to help you negotiate the best deal.
- ✓ We have long term, quality relationships with many vendors in the real estate industry (other agents, appraisers, lenders, inspectors, and contractors).

As a REALTOR® who has an ABR® designation, we have an established track record, with proven experience in representing the concerns of homebuyers.



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