

TOP AGENT

MAGAZINE



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LOVING

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Top Agent Candace Loving – of Colorado Landmark, Realtors in Boulder, Colorado – is a truly dedicated real estate professional who consistently provides her many clients with the very best customer service possible. Specializing in farms, ranches, land and residential luxury properties, Candace has built an impressive business on a sturdy foundation of honesty, integrity and deep industry knowledge, and has more than earned her reputation as a trusted, caring real estate advocate.

Candace began her journey in the world of real estate in 1990, initially working with her father on some of his development projects prior to taking on her own. After finding great success in that arena, Candace obtained her real estate license in 2007, and the rest is history. Serving a wide swath of the Centennial State, Candace can currently claim that the lion's share of her business is based upon referrals from past clients, positive word of mouth, and her reputation as an expert in the ranch, farm and land sales sector.

“I think it’s because I truly care about my clients,” says Candace, when asked how she has managed to achieve such impressive levels of trust and loyalty amongst those she works with. “I sincerely care, and it’s my compassion for them that really drives me. I think they feel very supported and know that they can count on me to be there for them and that I have their best interests at heart. Also, treating people fairly is very important to me.”

In addition to her extensive development, investment, construction and design knowledge that



provides her clients with extra value, there are many factors that come into play when assessing Candace's impressive and ever-growing success story. Chief among them would be her expertise on water rights and title issues as well as negotiating skills and thorough, intelligent marketing strategies that maximize exposure for her many listings and translate into fast sales for top dollar, not to mention happy – and returning and referring – clients.

Candace, who holds a perfect, five-star overall rating on Zillow.com, truly enjoys what she does for a living. "I love helping my clients," she says. "I love learning new things about the real estate industry, and I like being challenged and being a problem solver for my buyers and sellers." Just one of many glowing reviews she has received reads in part: "*Candace was the perfect agent for me and my situation. She was patient and supportive in the initial stages with my house hunting and decision making when I was still sorting out the best path forward and determining what the best solution was for my needs. When it came time to make an offer, she was extremely responsive which allowed me to secure my dream home in the incredibly competitive Boulder market...I highly recommend Candace.*"

When she's not busy making her clients happy, Candace enjoys spending time with her daughters and friends, and she enjoys horses and skiing. She also loves to travel, particularly to the south of France.

Looking to the future, Candace's plans for her business include becoming licensed in Wyoming, and to continue building her already-thriving business. Above all, however, remains her longtime commitment to providing each and every one of her clients with the unparalleled customer service that has long been her calling card.



For more about Candace Loving,
please call 303-332-4530 or
email CandaceLoving@gmail.com