

DC METRO

# REAL PRODUCERS

CONNECTING. ELEVATING. INSPIRING.

# 40 UNDER 40

CLASS OF 2023

JULY 2023



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►► 40 under 40: recognizing young achievers

## SOPHIA CHEDRAUY

**eXp Realty**

**Age: 25 | Years in RE: 4 | 2024 Sales: \$26,097,686**

Sophia Chedrauy, a dynamic member of the Sold By Lily Team at eXp Realty, continues to make waves in the real estate industry with her commitment to helping others, her empathetic approach, and her relentless pursuit of excellence. Having grown up in a family where real estate was the heartbeat, Sophia's passion for the industry was ignited at a young age. Witnessing her mother's remarkable success as a rockstar agent, Sophia knew she had found her calling - a chance to continue the legacy and forge her own path.

But Sophia's journey wasn't without its challenges. As a young REALTOR® entering a competitive market, she faced skepticism and doubt. Undeterred, she saw this as an opportunity to grow and learn. By building connections, actively listening to clients' needs, and delivering personalized solutions, she proved her value and gained trust.

What sets Sophia apart is her empathetic nature. She recognizes that buying or selling a home is a deeply personal experience, and she takes the time to understand her clients' unique circumstances. For Sophia, success means finding peace and contentment in everything she does. It's about waking up each day with purpose, doing work she loves, and making a positive impact on others' lives. She prioritizes meaningful relationships, personal wellbeing, and finding balance in a fast-paced world.



Looking ahead, Sophia envisions teaching seminars for new agents and even dreams of having a reality show for her team. But her immediate focus is on continuous growth, leadership development, and community involvement. She aspires to elevate the standards of excellence within the industry and inspire others to reach their full potential.

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